

**Kansas Association for the Education of Young Children**  
**Profit & Loss Budget vs. Actual**  
 August 2011 through July 2012

	<u>Aug '11 - Jul 12</u>	<u>Budget</u>
<b>Income</b>		
Director's Credential	100.00	300.00
Merchandise Sales	1,647.00	1,000.00
Membership	7,108.00	12,000.00
<b>Program Service Revenue</b>		
<b>Annual Conference Revenue</b>		
Exhibits	1,716.00	3,000.00
Fund Raiser	694.00	800.00
Annual Conference Revenue - Other	13,600.83	18,000.00
<b>Total Annual Conference Revenue</b>	<u>16,010.83</u>	<u>21,800.00</u>
<b>Total Program Service Revenue</b>	16,010.83	21,800.00
<b>Contributions, Gifts and Grants</b>		
<b>National Grants</b>		
Affiliate Council Grant	250.00	525.00
<b>Total National Grants</b>	<u>250.00</u>	<u>525.00</u>
<b>Total Contributions, Gifts and Grants</b>	250.00	525.00
Interest Income	130.33	1,000.00
Reimbursed Expenses	0.00	50.00
<b>Total Income</b>	<u>25,246.16</u>	<u>36,675.00</u>
<b>Cost of Goods Sold</b>		
Cost of Merchandise for resale	1,501.05	900.00
<b>Total COGS</b>	<u>1,501.05</u>	<u>900.00</u>
<b>Gross Profit</b>	23,745.11	35,775.00
<b>Expense</b>		
<b>KAEYC Annual Conference Expense</b>		
Supplies	134.85	200.00
Meals	5,180.00	4,500.00
Space Rental	0.00	2,500.00
KAEYC Annual Conference Expense - Other	4,297.90	4,305.00
<b>Total KAEYC Annual Conference Expense</b>	<u>9,612.75</u>	<u>11,505.00</u>
<b>Board Expenses</b>		
Website	0.00	150.00
Copying/Postage	15.00	145.00
Board Mileage	389.70	2,500.00
Board Meals	221.12	575.00
Executive Board Expense	156.03	500.00

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Board Annual Retreat	37.18	1,800.00
<b>Board Conference Fees</b>		
Affiliate Council Meeting	0.00	1,000.00
NAEYC Public Policy	332.40	2,000.00
NAEYC Conference	933.41	1,700.00
<b>Total Board Conference Fees</b>	<u>1,265.81</u>	<u>4,700.00</u>
Other	124.56	150.00
<b>Total Board Expenses</b>	<u>2,209.40</u>	<u>10,520.00</u>
<b>Administrative and Other</b>		
Exhibit Fee	0.00	100.00
Awards	51.94	150.00
Newsletter expense	528.38	2,000.00
History - Display Board	0.00	100.00
<b>Total Administrative and Other</b>	<u>580.32</u>	<u>2,350.00</u>
<b>Contracted Services</b>		
Accounting and audit	0.00	1,400.00
<b>Administrator</b>		
Travel	104.40	300.00
Administrator Fees	4,250.00	10,200.00
<b>Total Administrator</b>	<u>4,354.40</u>	<u>10,500.00</u>
<b>Total Contracted Services</b>	<u>4,354.40</u>	<u>11,900.00</u>
<b>Total Expense</b>	<u>16,756.87</u>	<u>36,275.00</u>
<b>Net Income</b>	<u><u>6,988.24</u></u>	<u><u>-500.00</u></u>